

Key Operating Figures

in million	2002 EUR	2002 CHF	2001 EUR	2001 CHF	Change in CHF in %
Consolidated gross sales	1 165	1 710	1 231	1 860	-8.1
Consolidated net sales	1 021	1 499	1 080	1 631	-8.1
Change in gross sales adjusted for expansion in % ¹⁾		-10.3		-1.8	
Gross profit	568	834	517	780	6.9
Gross profit in % of net sales		55.7		47.8	
EBITDA ²⁾	113	165	84	127	30.1
EBIT ³⁾	66	97	33	49	96.5
Net income	11	16	1	1	
Balance sheet total	814	1 182	869	1 287	
Number of stores at year-end		775		744	4.2
Sales area at year-end in m ²		581 323		555 379	4.7
Net sales per m ² sales area ⁴⁾	1 804	2 647	2 062	3 115	-15.0
Number of employees at year-end ⁵⁾		8 287		8 543	-3.0
Number of full-time employees on an annual basis ⁵⁾		5 689		5 645	0.8
Net sales per employee on a full-time basis in 1 000 ⁵⁾	180	263	191	289	-8.8
Number of clothing articles sold in 1 000		69 878		79 847	
Average net sales per article	14.62	21.45	13.52	20.42	
Range share in % – women's		57		56	
– men's		30		31	
– children's		13		13	

¹⁾ Adjusted for currency exchange rate differences

²⁾ Earnings before depreciation and amortization, interest and taxes

³⁾ Earnings before interest and taxes

⁴⁾ Calculated on the basis of average m² sales area per month

⁵⁾ Without apprentices